

PRESS RELEASE: 2020 ANNUAL RESULTS

A strong resilience within the crisis

| Key figures in €m | 12/31/20 | % Net sales | 12/31/19 | % Net sales | Changes | | | |
|-------------------------------------|--------------|-------------|--------------|-------------|-------------|-------------|--------------|-------------|
| | | | | | Total | Structure | Forex | Growth |
| Net sales: | 5,160 | | 5,007 | | 3.1% | 6.0% | -3.3% | 0.6% |
| - for Cheese Products | 3,186 | 61.7 | 2,912 | 58.1 | 9.4% | 10.5% | -2.7% | 1.7% |
| - for Other Dairy Products | 2,136 | 41.4 | 2,244 | 44.8 | -4.8% | 0.0% | -4.2% | -0.7% |
| Current operating profit | 211.4 | 4.1 | 192.1 | 3.8 | | | | |
| Other operating income and expenses | -55.0 | -1.1 | -54.6 | -1.1 | | | | |
| Operating profit | 156.4 | 3.0 | 137.5 | 2.7 | | | | |
| Net financial expense | -18.0 | -0.3 | -21.3 | -0.4 | | | | |
| Result on net monetary position | 3.6 | -- | 2.5 | -- | | | | |
| Taxes on income | -55.9 | -1.1 | -45.6 | -0.9 | | | | |
| Group share of net income | 78.8 | 1.5 | 73.6 | 1.5 | | | | |
| Net debt (excl. IFRS 16) | 446 | | 605 | | | | | |
| Equity | 1,552 | | 1,464 | | | | | |

*The statutory audit procedures have been completed and the audit report is in the process of issuance.
 The definitions and bases of calculation of aggregates such as the impacts of changes in structure, foreign exchange or organic growth are unchanged and as defined in the Group's financial report.*

At December 31, 2020 Savencia Fromage & Dairy's net sales increased by €153 million or +3.1% over the previous year. This increase is due to changes in structure for +6.0%, with the integration of CF&R as of May 1, 2020, a strong negative foreign exchange impact of 3.3%, in relation to the appreciation of the Euro, and organic growth for +0.6%. These different impacts were detailed on the February 5th, 2021 Press release.

At €211.4 million, the current operating profit for 2020 has increased by €19.3 million. The €32.2 million specific costs linked to the sanitary crisis were offset by a prioritization and a strict management of operational costs and an improvement in the industrial performance. Furthermore, the current operating profit growth benefitted from a strong worldwide dynamic in-home consumption.

At 4.1%, the Group's current operating margin has improved due mostly to Cheese Products, and to a lesser degree to Other Dairy Products increased.

Operating profit amounted to €156.4 million or 3% of net sales. It has been impacted by restructuring costs, and the impairment of activities in Russia, Poland and the USA. It also reflects the pursuit of the industrialization and operational optimization initiated in 2018.

The net financial result has improved by €3.3 million. It has benefited from significant forex gains and a decrease in our financing costs.

The Group's share of net income, at €78.8 million, represents 1.5% of net sales. The Group's financial structure remains well balanced with a significantly lower net debt/equity ratio (excluding the impact of IFRS 16) of 28.7%. The ratio was 41.3% in 2019.

Dividend

At the forthcoming Annual General Meeting to be held on April 22, 2021, the Board of Directors will propose the distribution of a dividend of €1.50 per share.

Outlook for 2021

In spite of the sanitary crisis and its economic consequences, Savencia Fromage & Dairy shall pursue its CSR approach, prioritizing employee protection, supporting youth employment programs through apprenticeship, decarbonization of its industrial activities and a permanent dialogue with its retail distributors and milk producers.

In 2021, the Group shall continue to foster an agile approach in order to continuously adapt to the changes in its environment and consumer expectations, such as currently for plant-based products. Savencia Fromage & Dairy shall accentuate its efforts of competitiveness, towards a profitable growth of its brands, thanks to the quality of its products and the commitment of all its teams.

Additional information may be consulted on our website: savencia-fromagedairy.com

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