

## **PRESS RELEASE: Activity for the 1<sup>st</sup> quarter of 2020**

**The exceptional mobilization of all its people allows the Group to pursue its mission of “leading the way to better food”**

Consolidated data (€m)	Net sales		Changes in %			
	03/31/20	03/31/19	Total	Structure	Forex	Growth
<b>SAVENCIA Fromage &amp; Dairy</b>	<b>1 220</b>	<b>1 197</b>	<b>1.9</b>	<b>0.3</b>	<b>-1.6</b>	<b>3.2</b>
<b>By segment:</b>						
- Cheese Products	712	678	4.9	0.6	-0.6	4.9
- Other Dairy Products	542	551	-1.8	0.0	-3.0	1.3

*The definitions and bases of calculation of aggregates such as changes in Group structure, foreign exchange or organic growth have not evolved in comparison with the previous year; they are defined in the Group's financial report.*

At March 31, 2020 Savencia Fromage & Dairy's net sales amounted to €1,220 million, an increase of 1.9% over the previous year, reflecting mainly:

- a 1.6% negative foreign exchange impact attributable to the loss in value of the South American currencies which was greater than the reinforcement of the US dollar,
- a 3.2% positive organic growth.

Like-for-like, Cheese Products net sales increased by 4.9% thanks to temporarily stronger demand in the Group's main markets. The lockdown imposed in March led to consumer stockpiling in retail, principally in Europe.

Other Dairy Product net sales experienced organic growth of 1.3% for the first quarter of 2020. The trend in world prices for industrial products were more favorable for our ingredients, and less favorable for our butter and cream.

### **Outlook**

The Group's overall performance at the beginning of 2020 is in the continuity of that of the end of last year. The current collapse of food service activities, not offset by retail growth, shall result in milk surpluses, and a negative impact on the world industrial prices for butter and milk powder. Furthermore, the unfolding of a global economic crisis, reducing purchasing power and consumer confidence, does not give a clear picture of the trend in consumption over the next quarters. In France, despite the additional costs generated by our business continuity plans, the Group complies with its commitments within the EGAIm law. Its financial position remains healthy.

In this context, Savencia is pursuing its essential activity of food production, whilst taking all precautions to ensure the safety of its employees, whom we thank for their remarkable commitment, at all our sites, to maintaining food chain continuity.

*(The Group's next press release is scheduled for September 3, 2020 and will be devoted to the half-yearly results)*

Additional information may be consulted on our website: [savencia-fromagedairy.com](http://savencia-fromagedairy.com)

### **SAVENCIA SA**

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