



Thursday February 26, 2015

PRESS RELEASE

2014 Financial Statements

Key figures (€m)	12/31/14	% net sales	12/31/13 Restated*	% net sales	Changes in %			
					Total	Structure	Forex	Growth
Net sales	4 606.9		4 204.6		+ 9.6	+ 7.6	- 2.7	+ 4.7
- of which: Cheese Products	2 722.0	59.1	2 498.2	59.4	+ 9.0	+ 6.2	- 1.5	+ 4.2
- of which: Other Dairy Products	1 996.8	43.3	1 788.5	42.5	+ 11.6	+ 9.9	- 4.5	+ 6.4
Current operating profit	109.4	2.4	143.4	3.4				
Operating profit	97.1	2.1	122.8	2.9				
Net financial expense	-30.3	0.6	-24.6	0.6				
Taxes on income	-25.8	0.6	-51.1	1.2				
Group share of net income	39.1	0.8	48.9	1.2				
Net debt	470		443					

**The data for 2013 have been restated to reflect the equity accounting for CF&R with effect from January 1, 2014, as required by IFRS 11*

The statutory audit procedures have been completed and the audit report is in process of issue

Net sales have increased by 9.6% including 4.7% of organic growth. The negative foreign exchange impact of -2.7% mainly reflects the depreciation of the South American currencies. The positive structural impact of 7.6% mainly reflects the integration of Terra Lacta's activities. The organic growth of 4.2% in sales of Cheese Products reflects favorable price trends in most countries. Volume and mix impacts varied from one market to another. Growth in sales of Other Dairy Products remained at a sustained level of 6.4% and benefited from a favorable mix.

Current operating profit, at €109.4 million, was impacted by the dairy crisis as well as by the Russian embargo, which both triggered the fall in world prices for industrial products. The amplitude and volatility of the swings in raw material prices, particularly in the USA, made their management particularly difficult. The Group's branding strategy and the quality of its Cheese Products, together with a greater added value for its Other Dairy Products, helped ease the effects of the crisis.

Net financial expenses increased mainly due to the recognition under IFRS of the latent hedging results associated with both interest rate and foreign currency risks.

The Group's share of net income amounted to €39.1 million. The Group's financial position remains solid with a net debt/equity ratio of 38.6%.

Dividend

At the Annual Shareholders Meeting to be held on April 22, 2015, the Board of Directors will propose the distribution of a dividend of €0.80 per share.

Outlook for 2015

The end to milk quotas, the concentration in distribution and the evolution of the world's 2014 geopolitical crises, as well as the slowdown in growth for the world's emerging economies, limit visibility for our businesses. Bongrain SA remains confident in its branding strategy, its improving market shares, the added value for its industrial products and the commitment of its teams.

Additional information may be consulted on our website <http://www.bongrain.com>